



Azienda Speciale della



CAMERA DI COMMERCIO  
MONTE ROSA LAGHI  
ALTO PIEMONTE

## INCOMING FOOD&WINE 2023 – NOVARA (PIEDMONT, ITALY)

Company Name:

Address:

City:

Website:

Brief company description:

### BUYER DETAILS:

Participant (name and surname):

Job position:

Are you a decision maker?  Yes  No

Ability to conduct negotiations in Italian  Yes  No

Ability to conduct negotiations in English  Yes  No

Other spoken languages:

### COMPANY DETAILS:

2022 Turnover:

N° of employees:

Sector of interest:  wine  food  both

Purchasing volume in 2021/2022:

less than € 100.000  € 100.000-500.000  € 500.000-1 Mln  € 1. Mln -5. Mln  € 5 Mln -10 Mln  € 10 Mln -20 Mln  more than 20 Mln

Company activity:

Agent/Broker  Wholesalers/distributor  Importer  Large Scale Retailer  
 Other, please detail:

Distribution channels

Wholesale detail:   Ho.re.ca.  Retail  Owned stores  Other, please



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Are you looking for private label?  Yes  No

Have you already bought from Italian companies?  Yes  No

If yes, which kind of products do you buy?

Do you have a minimum order quantity?  Yes, please detail   No

In the past 3 years, which are the most important companies you have worked with? (name and country)

Please add any other information about your activity or the companies you would like to meet:

**Only for wine operators:**

Have you already worked with wine producers of Piemonte Region?  Yes  No

If yes, please give some details about the variety of wine and producers: